

## HIAB SERVICE KITS



# EVERYTHING YOU NEED — ALL IN ONE KIT

At Hiab, we want to make it easier to keep your customers happy while simultaneously increasing your profitability. That's why we've designed Hiab Service Kits based on the most frequent maintenance needs and requests from customers – all with original parts to ensure full functionality and lifetime equipment value. They're easy to order from the Hiab webshop whenever you need them. Smarter, faster, easier maintenance included with every kit.

#### **Benefits for you**

For you as a dealer, Hiab Service Kits make it easy to order everything that you need for routine maintenance in one click from our webshop. There's no need to stock or search for all of the individual elements. With Hiab Service Kits you can perform larger jobs with all the necessary parts, rather than providing several smaller service jobs. Increasing your customers uptime. Simply put, you get:

- Attractive pricing compared to buying individual parts
- One-click ordering from the Hiab webshop webshop.hiab.com
- A variety of kits for specific service tasks
- Increased opportunities for sales from every customer visit
- Guarantee your work with original parts





### **A WIN-WIN SITUATION**

Hiab Service Kits not only make your job easier, they are also a great way to boost value for your customers during routine service and repair. Preventative maintenance with a service kit ensures all relevant parts are changed simultaneously using high-quality original Hiab spares. You help your customers secure higher uptime than ever before.

At the end of the day, our customers want their equipment in operation and earning profits – not spending time in the workshop. That's why for you and for them, Hiab Service Kits are a true win-win.

#### **Benefits for your customers**

- All necessary parts included in one cost-effective solution
- Higher uptime thanks to preventative maintenance
- High original quality for every single part
- Increased productivity with less time in the workshop
- Minimized risk of equipment breakdown
- Preservation of the original investment and guarantee with original parts









