

9th April, 2020

Dear Customer,

First and foremost I hope you and your families remain safe and healthy.

I am writing to you to update you on the latest at DEL.

We have scaled back our equipment production operations significantly to ensure we can provide a safe environment for our team.

We do have available a stock of lifts from across our DEL & ZEPRO range that can be dispatched immediately. Whether you have an essential job to fix or an urgent repair to complete please contact us.

It is important to us that we are still easy to work with for our customers, so please still contact us on the email addresses and telephone numbers listed below:

Taillift.orders@hiab.com - For new Lift Orders and Enquiries.

Taillift.quotes@hiab.com - For new Quote requests.

If you prefer to call us, between the hours of 8.30am-5.00pm Mon-Thur & 8.00am-4.00pm Fri,

Please call us on:

01993 708811 Option 1 for New Lift Sales,

Adam Schmidt - 07702 119742

Fran Stubbington - 07306 200521

Kyla Robinson - 07711 048910

Alternatively, you can also contact your DEL Sales Representative, please see the contact information listed below:

Simon Eskriett - Sales Director - 07921 699888

Chris Luckman - Regional Sales Manager for Midlands & North West - 07967 589166

Glen Harrop - Regional Sales Manager for the North & Scotland - 07834 500711

Michael Connelly - Regional Sales Manager for the East & South East - 07876 860685

Kyle Balloch - Regional Sales Manager for the South West & South Wales - 07748 591444

Kind regards

Phil Pearson

Commercial Director, HIAB Tail Lift

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www.cargotec.com